

Sales Account Resume

Resume template / DOCX, Google Docs, text-based PDF

Best for

Account executives, SDRs, customer success managers, and partnerships teams

Summary

A revenue-focused resume that makes territory, quota, pipeline, retention, and customer outcomes easy to scan.

Sample Skills

- Pipeline generation
- Discovery
- CRM hygiene
- Renewals
- Negotiation

Sample Impact Bullets

- Exceeded annual quota by 124% through targeted outbound sequences and expansion conversations.
- Improved CRM accuracy by standardizing next-step fields and weekly deal reviews.
- Saved three at-risk accounts by coordinating product, support, and executive follow-up.